COMET COMPANY PROFILE
Courage, far-sightedness, product and service excellence: these are the foundations of Comet’s Future.

Paolo Bucchi
Presidente and Chief Executive Officer
Comet Spa is an international business founded on the strength of a world-renowned brand. With 3 production sites, many branches and numerous distributors, Comet works in more than 80 countries around the globe.

In addition to Italy, where the company has consolidated its position of absolute prestige, Comet is particularly active in the European and international markets; with most of its turnover produced here, Comet is one of the leading continental businesses in the sector.

Continuous technological innovation of products and processes and the internationalisation of its sales network have also helped the company's constant growth in turnover over the years.

Comet Spa is an international excellence that enjoys the appreciation of the whole sector, earning a reputation as one of the leading world players.
COMET WORLDWIDE

Comet’s role as a global benchmark is assured by its strong and influential presence in the main markets: it directly controls its sales policies in the most strategic continental countries right through its own branches.

COMET MEMBER OF EMAK GROUP

Comet is member of the Emak Group, a Corporate Company quoted at the Milan Stock Exchange with a global turn-over more than 400 million euro.

COMET, READY TODAY TO WIN TOMORROW’S CHALLENGES

Total customer satisfaction is the foundation of Comet’s mission. This is achieved through the development of clear strategic guidelines for:

› Increasing competitiveness

› Product innovation

› Constant improvement of quality and service.

Innovation is the main route to staying ahead of and satisfying the needs of the end customer, successfully interpreting the rapid evolutions of technologies and standards.
COMET SPA
Established in 1959, produces and sells diaphragm, centrifugal and piston pumps for agriculture manufactures and dealers, piston pumps for industrial manufactures and high pressure washers for professional users.
Comet’s mission: to create value

COMET SPA AIMS TO BE ONE STEP AHEAD OF CUSTOMER EXPECTATIONS

Comet is ready to face the challenge of the global market, proud of being able to hold its own in an increasingly competitive field. The constant pursuit of total quality has become the Comet mission in this new and more demanding international context. Aiming to strengthen its well-earned leadership, Comet Spa has implemented a 360° expansion plan involving market strategies, production processes and the distribution network.
COMET has always been a byword for quality and excellence in the agricultural mechanics sector. Comet S.p.A. is world leader in the spraying and weed control sectors. A front line position built in 50 years of experience, consolidated by an incessant push to innovation and the development of new products, with the goal to meet the demands of its clients. The Company retains copyrights of numerous patents for important technological innovations, which guarantee to its productions a fundamental competitive edge over all its contenders.

Comet S.p.A. works in over 80 countries around the world thanks to its capillary sales network. The production of its Agriculture Division covers the whole range of pistons, diaphragm and centrifugal pumps with low, medium and high pressure. Quality is guaranteed by UNI EN ISO 9001:2008 certification, by the accurate selection of components and by a meticulous series of tests to which all the prototypes are submitted before going to mass production.
Cleaning Division
COMET’s second core business is its Cleaning Division. Comet S.p.A. boasts a consolidated and capillary presence in the market of high pressure cleaners, using both warm and cold water. The wide range of products includes models from semi-professional to professional, with electric or diesel engines and with pressures up to 500 Bar. The success of the Cleaning Division is founded on innovation and customer satisfaction, mainstays for the Company in its entirety.

Comet S.p.A. is geared towards the continuous improvement of its level of technology, reliability and the performance of its products, so it can propose to its clients an offer of great value. From compact high pressure cleaners up to professional products for industrial use, Comet offers the right model for every need. A complete range of special accessories also guarantees the right solution for extraordinary cleaning issues.
The industrial Pumps Division is another branch of COMET’s core business. Comet S.p.A. holds a first level position in the sector of piston pumps for water thanks to particularly cutting edge construction solutions. The strategic evolution of its Industrial Division contemplates the introduction of innovative products to expand its presence in new business sectors, so as to consolidate its appearance on highly developed markets such as Europe and the United States and to propose itself as a leader in economically emerging countries of Asia and South America.

Comet S.p.A. is rapidly expanding business and is also making notable investments for its development by acquiring leading trade companies. The result is that today Comet’s branded pumps represent international excellence that meets with the appreciation of the whole industrial sector.

Professionalism is synonymous with a dynamic and modern company, aimed at facing and solving the issues of a constantly evolving market.
High Pressure Jetting
PTC hydrodynamic units cover a complete power range from 15 to 550 kW (20 - 750 HP) in continuous duty utilizing high grade triplex pumps with maximum working pressures up to 3000 bar (44,000 psi).

These units are CAD-designed by our technical staff and produced in our facilities in a wide range of models to suit different input power (by electric or diesel engine), assemblies (skid or trolley) and with accessories (soundproof cabinet, remote control, etc.), all tested in-house to assure the satisfaction of even the strictest requirements concerning reliability and performances.

For this reason our customer base is increasingly wide since PTC can solve innovative and standard applications mainly in the fields of:

- Industrial maintenance (ship hulls, pipe washing, systems, exchangers, towers, filters, etc.)
- Pressurization of industrial lines (presses, hydro-forming, line and plant testing, etc)
- Concrete renovation (hydro-demolition, flaming, ripping, etc.)
- Various industrial uses (foundry castings, precision foundry, steel plate and billet descaling, cleaning and deburring of special pieces, engines, etc.) as well as underwater jobs.
Urban Cleaning Equipment
PTC designs and produces special equipments for industrial and urban cleaning, in addition to a wide range of fitted systems for industrial vehicles, realizing specifically:

- High pressure cold and hot water jetting equipment
- Street washing equipment, leaf vacuum units, monitoring units
- Sewage draining units and pipe cleaning units
- Hydraulic cranes, industrial dischargeable loaders and dumpers.

PTC’s production, both standard and customized to clients’ specifications, and all related service activities are strongly qualified by our specialized skills, the efficiency of our organized and flexible production process and a sinergical dialogue with our customer base. This enables us to identify the most effective solution to the demands of each and every project.

The Company operates directly through a qualified distributors network, active in both italian and foreign markets.
Comet Values: growing responsibly

LEADERSHIP AND TEAM WORK, THE ROOTS OF COMET'S SUCCESS

Constant staff motivation, skill and passion for the product and for the job: these are the essential elements behind the Comet brand’s image and reputation in the market place. All activities targeting the market, customers and suppliers have always been geared to the best possible commercial balance in order to maintain the high image of respectability, fairness and good faith that the Comet Spa brand enjoys. The open areas of our production departments and offices demonstrate the ethics and integrity on which activities at all levels are based, promoting communication and boosting creativity and the group’s sense of belonging.
RESPECT FOR THE ENVIRONMENT: COMET DREAMS OF A SUSTAINABLE WORLD

For Comet, respect for the environment is becoming increasingly important in all its activities.

The target is to help build a greener, better future, by protecting the environment today. This means greater commitment to creating a sustainable world.

COMPANY ETHICS

In the new worldwide competitive economic system, Comet Spa represents a set of competent and aware people who carry out a multitude of activities aiming to assure the success of the company’s products and services.
RESEARCH AND DEVELOPMENT OF NEW PRODUCTS TO SATISFY THE NEEDS OF BOTH MARKET AND CUSTOMERS

In terms of innovation, Comet’s mission is to understand the needs of the market and its customers.

In order to stay ahead of the evolutions in demand and supply the possible solutions as quickly as possible, Comet Spa constantly monitors market expectations.

COMET CUSTOMER SATISFACTION, TO CHECK THAT PRODUCTS AND SERVICES COME UP TO EXPECTATIONS.

In line with the concept of the “extended product”, the development of new solutions is based on the accurate identification of the reference target, designing products not merely for their own sake and for one’s own business, but as the central nucleus of many services that customers can, and must, benefit from.

To assess how far Comet’s products and services come up to market expectations, a customer satisfaction rating system has been developed, in order to highlight any areas for improvement.
Product excellence with the spirit of innovation

ABOUT 55% OF COMET SPA’S INVESTMENTS GOES INTO RESEARCH AND DEVELOPMENT, AIMING THE CONSTANT IMPROVEMENT OF NEW PRODUCTS.

Comet Spa puts about 55% of its investments into Research & Development with particular emphasis on “Total Excellence”, understood not merely as product excellence but also as service excellence and continuous staff training.

A real innovation policy, clearly recognised by the market.

For Comet, this offers great satisfaction but also the stimulation to work towards the launch of several new products every year.
Winning the new challenges of global competition

COMET STRONGLY BELIEVES AND INVESTS IN EMERGING MARKETS

With its deep-rooted know-how and skills, Comet Spa is able to win important challenges in the domestic and international markets, and is looking forward to continuing to compete openly with all leading global competitors.

COMET SPA - ITALIAN EXCELLENCE IN THE WORLD

The Comet Brand is known all over the world for the excellence of its product and for the high value of its customer service. All this helps towards creating a Comet product uniqueness, from design to production, from quick and secure distribution to all-round before- and after-sales assistance.
MILLIONS OF COMET PUMPS ARE WORKING EVERYWHERE IN THE WORLD

All over the world, the Comet brand stands for Italian excellence and the ability to successfully meet real market demands through concrete actions, courage, far-sightedness and product and service excellence.

One of Comet's founding missions is to strengthen its presence in emerging markets while maintaining a strong leadership among its customers in industrialised countries.

INTERNATIONAL GROWTH AND CREDIBILITY

The international relations Comet Spa has developed in recent years are based on credibility, loyalty and mutual esteem, which are fundamental to positive dialogue among people and world economic growth.